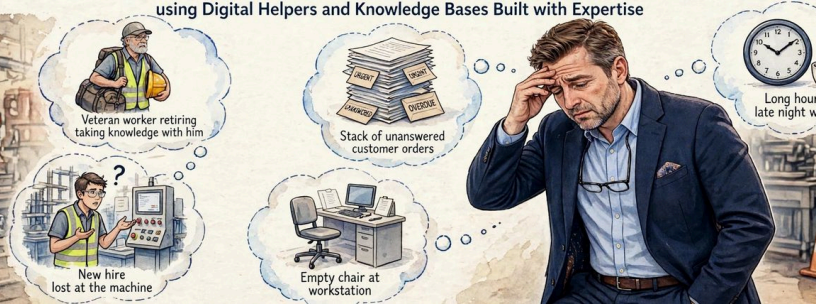




MKP: a complete business platform with tireless digital helpers and self-improving expert knowledge bases.

DRAFT — FOR REVIEW

MLT

MAX LEARNING AND TRAINING

The System Underneath the Training

A piece of software that supports the physical training that Biltmore Management Advisors delivers in person. It is not a replacement for trainers on the floor. It is the system underneath the training, so the work BMA does in the plant holds.

- **We build tireless digital helpers and expert knowledge bases** — Max Learning and Training is where they stand behind the training
- **It holds the courses** — the programs BMA teaches in person, built from the plant's own SOPs, work instructions, and standard work, live in the system in order, by role and work area
- **It keeps the training register** — who is assigned, who is complete, who is outstanding, and what comes due next — always current, without a spreadsheet hunt
- **It puts a Digital Helper at the point of work** — after the trainers leave, an employee with a question gets an answer from the plant's own courses, register, and documents — cited by name, so it can be trusted and checked
- **What BMA teaches sticks** — taught on the floor, tracked in the system, reinforced every day, and re-checkable any time — long after the engagement ends
- **The company owns the system and everything in it**
- **See it working** — it is live today at mlt.gotbots.si, running on a demonstration plant, Next Gen Mfg, so the method can be judged on data that belongs to no real manufacturer. No slideware
- **Built for the MEP network** — Chiles and Company is an approved SCMEP third-party partner (November 2026), and BMA already serves the network as a subcontractor to GENEDGE, Virginia's MEP center

What It Does for the Training

It holds the courses

- **Built from the plant's own material** — SOPs, work instructions, and standard work become the course library, in order, by role and work area, ready for the next person who needs them
- **Five courses are loaded for the demo plant** — Lockout/Tagout · Forklift Safety · Food Safety & GMP Basics · Allergen Control · HACCP Awareness

It keeps the training register

- **Always current** — who is assigned, who is complete, who is outstanding, and what comes due next; when a trainer or auditor asks, the answer is there
- **The register, in plain numbers** — Lockout/Tagout at Next Gen Mfg stands at 19 of 26 people complete, 7 still outstanding
- **The pass mark is 85%**, and the next round is due November 30, 2026

It puts a Digital Helper at the point of work

- **Answers from the plant's own sources** — courses, register, and documents — cited by name, so they can be trusted and checked, instead of guessing or waiting for the next visit
- **Ask the way a supervisor would** — "Who still needs Lockout/Tagout?" is answered from the register
- **Honest by design** — when the plant's sources don't hold an answer, the Helper says so — it does not guess at a safety question

See It Working — the Live Demo

The demo is the same system a customer would get, running on a demonstration plant at **mlt.gotbots.si**. Every screen is clickable today — judge the method on working software, not on slides.

- **"Who still needs Lockout/Tagout?"** — answered from the register: the seven outstanding people, by name and work area
- **"How long does the Line 2 changeover take?"** — 18 minutes, per the plant's own Line 2 Changeover Standard, cited by name
- **The register is the record** — completions, pass marks, and due dates stand in the system, visible to the plant and to SCMEP's coaches alike
- **Demo data belongs to no real manufacturer** — Next Gen Mfg is a demonstration plant, so the method can be judged freely
- **Built on Odoo** — the business platform run by 28M users and 21,000 partners worldwide; the training register lives in the same system of record as the rest of the business
- **Plain screens, plain words** — built for the plant floor and the front office; simple and easy to use
- **Digital Helpers propose. Humans decide.** — the Helper answers and drafts; people confirm what changes

Why it holds

- **Taught on the floor, tracked in the system** — the in-person training and the register are one practice, not two
- **Reinforced every day** — the point-of-work Helper keeps the standard in front of the crew between visits
- **Re-checkable any time** — a cohort's progress is visible long after the engagement ends, a stronger story at NIST survey time than a binder on a shelf

Built for SCMEP — the Partnership

SCMEP's name on it

- **Private label** — Max Learning and Training carries SCMEP's brand for the South Carolina manufacturers SCMEP serves. The client sees SCMEP's system, standing behind the training SCMEP and BMA deliver
- **It supports the training; it does not replace it** — SCMEP's and BMA's instructors still teach in person, in the plant. The software keeps the courses, the register, and the answers in the company between visits
- **Impact that stays** — when a course or cohort ends, the system — and the knowledge — remains in the company, still working

Where we stand

- **Chiles and Company is an approved SCMEP third-party partner** — officially onboarded in November 2026, on the recommendation of Tony Moore, SCMEP's Director of Operations
- **The same network, the neighboring state** — BMA is a subcontractor to GENEDGE, Virginia's MEP center; SCMEP's manufacturers are exactly the firms BMA serves
- **The next step is a conversation** — a live walkthrough of the courses, the register, and the Helper, on the demo plant at mlt.gotbots.si, at whatever time suits — every screen is clickable today, ahead of the call
- **And then a first manufacturer** — if the software earns a place behind SCMEP's training, help us name the first South Carolina manufacturer to put it to work

Business Systems
with Digital Helpers
Built on Odoo · Microsoft 365 with Copilot
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